

CA Remarks

December 18, 2017



Agenda

- KPMG Annual Required Communications
- Positive Train Control Loan Closing
- Sustainability Bonds: Bond Buyer's Northeast Deal of the Year
- Bus Maintenance/FY18 Budget Reminder



KPMG Annual Required Communications

- KPMG is the MBTA's independent financial statement auditor
- Audit scope was the FY17 consolidated MBTA financial statements in accordance with US GAAP
 - The consolidated statements include both Operating and Capital Financials (i.e., "budgets")
- FY17 audit was finalized prior to Thanksgiving
- No material adjustments recorded



Positive Train Control Loan Closing

- Efforts to secure funding started more than two years ago
- PTC installation, federally mandated, expected to cost approximately \$459 million
- Federal loan programs guarantee funding for PTC, and lock loans in at extremely low interest rates



Bond Buyer: Northeast Deal of the Year

- MBTA Sustainability Bonds, Northeast Deal winner
- Recognition of T's creditworthiness and commitment to fiscal sustainability
- Funding goes toward sustainable investments and attracts competitive interest that drives down the cost of borrowing
- Bond issuance was a first ever for a public agency

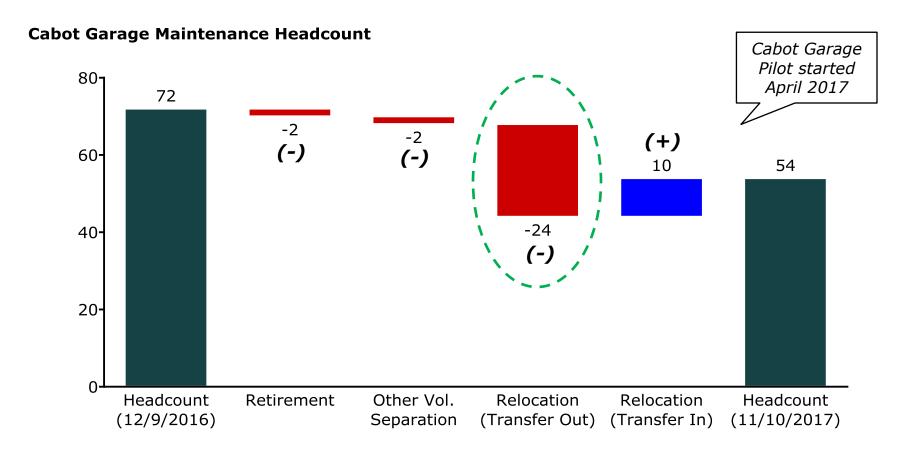


Achieving FY18 Budget deficit requires \$8M in bus maintenance savings

PASSED UNANIMOUSLY BY FMCB (\$ Millions)		FULL-YEAR RUN-RATE IMPACT	TARGET DATE	ESTIMATED FY18 IMPACT
	BASELINE STRUCTURAL DEFICIT	(\$42)		(\$42)
INCLUDED IN FY18 ITEMIZED BUDGET	Hybrid In-Station Customer Service Model	\$6	8/1/2017	\$6
	RFPs for 4 Smaller Garages*	\$11		
	Cabot Garage Efficiency	\$5		\$8
	Everett Bus Shop	\$5		
	Chelsea Silver Line	(\$5)	1/1/2018	(\$3)
	Strategic Operations Hires	(\$7)	7/1/2017	(\$7)
SUBTOTAL - Adjusted Structural Deficit		<i>(\$27)</i>		(\$38)
FY18 DEFICIT SPENDING	The RIDE	\$3	7/1/2017	\$1
	Commuter Rail	\$5		\$5
	CR Revenue Expansion and Advertising	\$4	1/1/2018	\$2
	STRUCTURAL DEFICIT	(\$15)		(\$30)
TARGET PAY-GO TRANSFER AS OPEX SAVINGS ACHIEVED (\$37M - STRUCTURAL DEFICIT) \$22			\$7	

*RFPs have been revised to include only 3 of the MBTA's 9 bus garages, instead of 4 (now 28% of bus fleet instead of 36%)

Bus maintenance staffing has been reduced by 18 positions at Cabot, which has primarily been accomplished via internal transfers

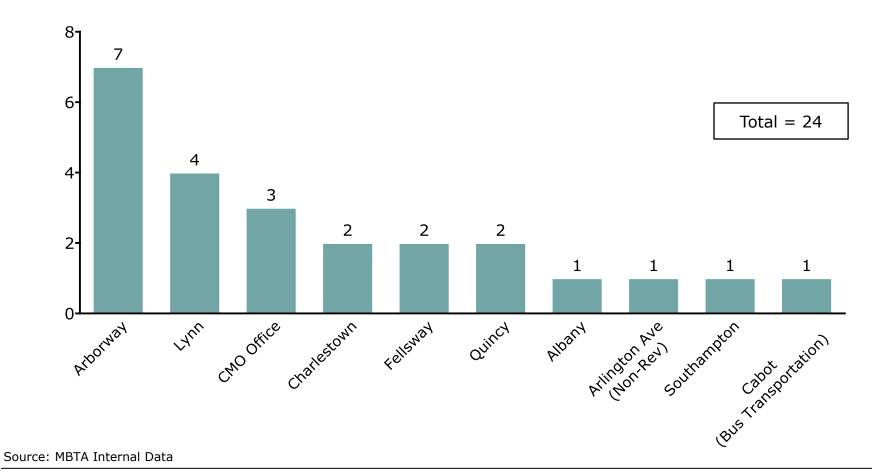


Source: MBTA Internal Data



Cabot Garage Relocations (transfers out to other garages)

Cabot Garage Transfers Out (12/9/2016 - 11/10/2017)





Total bus maintenance staffing has been reduced by 34 positions since beginning of Cabot Pilot (including Everett Bus)

Bus Maintenance Headcount*



^{*}Excludes Arlington Ave. (Non-revenue shops) and includes Everett Bus;

Source: MBTA Internal Data

[&]quot;bus maintenance" department in SORE includes Non-revenue shops but excludes Everett Bus

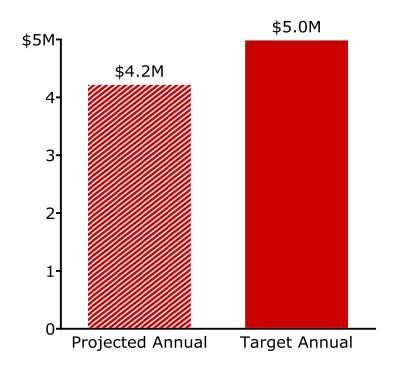


Cabot Pilot and Everett Bus initiatives on pace to hit FY18 budget target of \$8M combined savings; slightly below target annual pace

Cabot Garage Pilot FY18 Savings Projections

\$5.0M \$5.0M 3-2-1-Projected Annual Target Annual

Everett Bus FY18 Savings Projections



Source: MBTA Internal Data